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The Oil Technologists'  
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Western Zone

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# FATS & OILS INTERNATIONAL

CONFERENCE - EXHIBITION

**MEETING THE CHALLENGES OF  
ENERGY EFFICIENT  
PROCESS INNOVATIONS & AUTOMATION**

Organized By

The Oil Technologists' Association Of India, Western Zone

**BLOCK** *Your*  
**DATES NOW!**



**16<sup>th</sup> - 18<sup>th</sup> March 2023**



**Grand Hyatt, Mumbai**

**FOIC**  
FATS AND OILS  
INTERNATIONAL CONFERENCE 2023



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[otaiwz-foic2023.org](http://otaiwz-foic2023.org)



## Dear Friends,

Riding on the waves of tremendous success of FOIC 2019 organised by the Oil Technologist's Association of India, Western Zone, thanks to all our delegates, sponsors and eminent speakers, the **FOIC 2023** (Fats & Oil International Conference & Exhibition) is now back again and is being held during 16th-18th March 2023 at The Grand Hyatt, Mumbai.

In recent years, many technological innovations have enabled the processes in the food and beverage industry to become more efficient, less cumbersome, safer, less energy intensive and more environmentally friendly.

Several proven techniques for Applications technologies, process optimisation through automation, latest analytical instrumentation and energy reclamation are now made available. The **main FOCUS of this FOIC 2023** is to point the delegates toward solutions that are applicable in an industrial context, we have chosen to limit ourselves to techniques that are well proven and available on the market. These technologies shall be well illustrated through lectures, to be delivered by national & International experts, with practical applications that demonstrate their energy efficiency in food processing industries! Note that several other techniques, which are still being developed are expected to hit the market in a few years.

Thus the main theme **"Meeting the Challenges of energy efficient process innovations and Automation"** will be deliberated during this scheduled **FOIC 2023**, packed with the following well defined & structured Modules.

- » Energy efficiency in process - Innovations in the field of process energy conservation
- » Process automation - Precise process control, data logging & analysis (which may prove input for appropriate commercial decisions)
- » Analytical instrumentation – online & offline for process and product quality control

The FOIC conference is an ideal platform to present the latest technology to the global fats & oil community. This high-octane conference & exhibition on will attract more than 400 national & international delegates, and will give an opportunity for excellent learning, networking and to be on knowledge exchange platform!

Kindly mark your calendars for 16th, 17th & 18th of March 2023.

**We look forward to welcoming you to FOIC 2023.**



**Satish Khadke**

President  
OTAI- WZ



**Shekhar Surve**

Hon. Secretary  
OTAI -WZ



**D.V. Chame**

Conference Convenor  
FOIC 2023



**Kamallesh Kapadia**

Conference Chairman  
FOIC 2023

# Sponsorship

## Event Sponsor - Booked INR 17,00,000 + taxes

### Inclusions

- Premium Grand Stall (7mtr x 3mtr)
- Branding at entrance-Stage-communications
- 10 free delegates
- Two full page advertisements
- 5 hotel rooms

## Diamond Sponsor INR 10,00,000 + taxes

### Inclusions

- Premium Stall (5mtr x 3mtr)
- Branding at entrance
- Stage-communications
- 6 free delegates
- Two full page advertisements
- 3 hotel rooms

## Kit - Booked INR 6,00,000 + taxes

### Inclusions

- Stall (3mtr x 2mtr)
- Kit Insert of 4 pages
- Branding at entrance & Kit – Stage Communication
- 2 free delegates
- One full page advertisement
- 1 hotel room

## Silver Sponsor - Booked INR 5,00,000 + taxes

### Inclusions

- Stall (3mtr x 2mtr)
- Branding at entrance
- Stage-communications
- 2 free delegates
- One full page advertisement
- 1 hotel room

## Platinum Sponsor - Booked INR 12,50,000 + taxes

### Inclusions

- Premium Stall (5mtr x 3mtr)
- Branding at entrance
- Stage-communications
- 8 free delegates
- Two full page advertisements
- 4 hotel rooms

## Gold Sponsor INR 7,50,000 + taxes

### Inclusions

- Stall (4mtr x 2mtr)
- Branding at entrance
- Stage-communications
- 4 free delegates
- One full page advertisement
- 2 hotel rooms

## Inaugural Function Gala Dinner (Booked) INR 6,00,000 + taxes

### Inclusions

- Stall (3mtr x 2mtr)
- Branding at Dinner Venue, Entrance & Counters-Stage-communications
- 2 free delegates
- One full page advertisement
- 1 hotel room

## Dinner - Booked INR 5,00,000 + taxes

### Inclusions

- Stall (3mtr x 2mtr)
- Branding at Dinner Venue, Entrance & Counters-Stage-communications
- 2 free delegates
- One full page advertisement
- 1 hotel room



# Sponsorship

## Lunch - Booked INR 4,00,000 + taxes

### Inclusions

- Stall (3mtr x 2mtr)
- Branding at Lunch Venue, Entrance & Counters-Stage-communications
- 2 free delegates
- One full page advertisement
- 1 hotel room

## High Tea - Booked INR 2,00,000 + taxes

### Inclusions

- Stall (2mtr x 2mtr)
- Branding at High Tea Venue, Entrance & Counters-Stage-communications
- 2 free delegates
- One full page advertisement

## Entertainment Sponsor - Booked INR 2,00,000 + taxes

### Inclusions

- Stall (2mtr x 2mtr)
- Branding during the entertainment slot
- 2 free delegates
- One full page advertisement

## Stalls\*

**Size 3mtr x 2mtr** 2,50,000 + taxes

**Size 2mtr x 2mtr** 2,00,000 + taxes

\*Stall size is expandable in multiples of above mentioned dimensions

## Bronze Sponsor INR 3,50,000 + taxes

### Inclusions

- Stall (2mtr x 2mtr)
- Branding at entrance
- Stage-communications
- 2 free delegates
- One full page advertisement

## Advertisements - Colour

Back Cover	50,000 + taxes
Side-by-side two pages	15,000 + taxes
Full Page	8,000 + taxes
Half Page	5,000 + taxes

## For sponsorship & exhibition opportunities contact

Shekhar Surve : +91 98200 33302

D.V. Chame : +91 94220 85888

**or email us at**

[sponsorship.otaiwz.foic2023@gmail.com](mailto:sponsorship.otaiwz.foic2023@gmail.com)

## Payment Details

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## Conference Secretariat

### OTAI WZ - FOIC 2023

C/o Department of Oils, Oleochemicals &

Surfactant Technology,

Institute of Chemical Technology,

Nathalal Parekh Marg, Matunga,

Mumbai - 400019 India

Email - [otaiwz.foic2023@gmail.com](mailto:otaiwz.foic2023@gmail.com)

Web - [www.otaiwz-foic2023.org](http://www.otaiwz-foic2023.org)



# FOIC 2023 – Exhibition Area Layout



## Registration Fee Structure

REGISTRATION FEES (18% INCLUDING GST) GST NO: 27AAAT00736F1ZS):

NON-RESIDENTIAL REGISTRATION			
Categories	Upto 31 <sup>st</sup> December 2022	Upto 31 <sup>st</sup> January 2023	1 <sup>st</sup> February 2023 Onwards
<input type="radio"/> OTAI Members	12,000 + GST	15,000 + GST	18,000 + GST
<input type="radio"/> Non OTAI Members	15,000 + GST	18,000 + GST	21,000 + GST
<input type="radio"/> Students	2,000 + GST	4,000 + GST	4,000 + GST
<input type="radio"/> International Delegates	\$ 270	\$ 325	\$ 375

For online registration please visit <https://otaiwz-foic2023.org/>

# Registration Fee Structure

RESIDENTIAL REGISTRATION - GRAND HYATT, SANTACRUZ (LIMITED ROOMS AVAILABLE)			
TWO NIGHTS (CHECK IN – 16 <sup>TH</sup> MARCH & CHECK OUT – 18 <sup>TH</sup> MARCH 2023)			
Categories	Upto 31 <sup>st</sup> December 2022	Upto 31 <sup>st</sup> January 2023	1 <sup>st</sup> February 2023 Onwards
<input type="checkbox"/> OTAI Members (Single Occupancy)	27,000 + GST	32,000 + GST	37,000 + GST
<input type="checkbox"/> Non OTAI Members (Single Occupancy)	30,000 + GST	35,000 + GST	40,000 + GST
<input type="checkbox"/> OTAI Members (Twin Sharing)	19,500 + GST	23,500 + GST	27,500 + GST
<input type="checkbox"/> Non OTAI Members (Twin Sharing)	22,500 + GST	26,500 + GST	30,500 + GST
<input type="checkbox"/> International Delegates (Single Occupancy)	\$ 540	\$ 600	\$ 650

\*Subject to room availability

PRE AND POST EXTRA NIGHT ONLY BED & BREAKFAST		
Categories	Fees	
<input type="checkbox"/> Pre Night (15th March 2022) (Single Occupancy)	INR	USD
	9,600 + GST	\$ 125
<input type="checkbox"/> Post Night (18th March 2022) (Single Occupancy)	9,600 + GST	\$ 125

[Click Here For online registration](#)

## Sponsors - FOIC 2023

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